

Case Study

Ecodrive Transmission Limited



Aquila

Financial & Management
Software Specialists



Industry Sector:

Transmission Engineering

Manchester / Glasgow

No. of employees: 41

Activities undertaken

Initial IT audit & systems analysis

Installation of a new Hewlett Packard server, terminal services, computer hardware and system networking

Installation of SAGE Line 100, email, faxware & remote access software

Data migration (6000 part numbers)
Training, cover & ongoing support

Benefits to business

Improved productivity
& business efficiency

Superior stock control & job costing

More accurate & up to date financial
& management information

Significant time & cost savings
Securely protected IT system

Infrastructure in place to cope
with business growth

Background & IT Challenge

Ecodrive operates from centres in Manchester and Glasgow providing a range of repair and overhaul transmission services to users of specialist road and off-road commercial vehicles.

The growth of the business and the opening of a second site in Glasgow meant a new IT network was required. The old system and accountancy software (Quick Books) was struggling to cope and was severely hindering Ecodrive's management efficiency & productivity.

The Solution

Aquila recommended a complete business solution built around SAGE Line 100, improved electronic communication software and remote access. A more powerful IT network was installed providing access for an unlimited number of users.

Aquila recommended a new stock control system and managed the data migration from the old system to the new.

They also provided staff training and support, and introduced more robust security and back up procedures to protect business critical information.

Client testimonial

Working with Aquila has resulted in massive benefits to our business. We have been very impressed with their practical working knowledge of SAGE Line 100 and in particular their IT networking and programming skills.

Aquila helped us develop the right systems for our business and greatly improved our job costing, estimating and stock control.

The training and ongoing support is excellent too. Our business is now running much more efficiently and profitably thanks to Aquila.

Steve Allen, Managing Director

bringing IT together