

Case Study

Clearway Drainage Systems Ltd



Aquila

Financial & Management
Software Specialists



Industry Sector:

Drain maintenance

Leigh, Greater Manchester

No. of employees: 40

Activities undertaken

Installation of SAGE Line 100

SAGE training & ongoing support

Technical help desk service

Emergency cover

RapidFire Installation

Benefits to business

Better control of accounts
& management information

Better tax advice & planning

Accurate & up to date business
information for monthly
management meetings

Background & IT Challenge

Clearway Drainage Systems is based in Leigh and provide a range of drain and sewer maintenance services for local government, health authorities, and highway and government agencies.

The business decided to upgrade their accounts package to SAGE Line 100 (Sovereign). Their IT supplier was unable to supply the software as they were not an authorised SAGE dealer.

The Solution

Clearway were introduced to Aquila by their IT supplier. Aquila was contracted to undertake the initial installation of SAGE Line 100, and to provide the training and ongoing cover.

When the office accounts clerk fell ill and went on long-term sick leave, the office manager turned to Aquila for help. Aquila provided immediate support and training, and also brought the company accounts up to date.

Aquila were also able to identify that the company were paying too much corporation tax. As a result, they introduced Clearway to a new accountancy practice, which have since helped the business establish more robust accountancy and financial management procedures.

Client testimonial

“Aquila were brilliant. They are one of our best suppliers; people we can rely on 100%.

They are very friendly, extremely knowledgeable and always available to help sort out any technical problems that arise.

I would certainly give them 10 out of 10. //”

Suzanne Briggs, Office Manager

bringing IT together

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